### SECURITIES AND EXCHANGE COMMISSION

### WASHINGTON, D.C. 20549

### FORM 8-K

### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 1, 2011

NEOSTEM, INC.

(Exact Name of Registrant as Specified in Charter)

<u>Delaware</u> (State or Other Jurisdiction of Incorporation) 001-33650 (Commission File Number) 22-2343568 (IRS Employer Identification No.)

420 Lexington Avenue, Suite 450, New York, New York 10170 (Address of Principal Executive Offices)(Zip Code)

> (212) 584-4180 Registrant's Telephone Number

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On April 1, 2011, NeoStem, Inc., a Delaware corporation (the "Company" or "NeoStem"), issued a press release containing certain financial information for the year ended December 31, 2010. A copy of this press release is being furnished as Exhibit 99.1 to this Current Report on Form 8-K. Certain additional financial information for the year ended December 31, 2010 can be found on Slide 26 of Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

### Item 7.01. Regulation FD Disclosure.

NeoStem, Inc. intends, from time to time, to present and/or distribute to the investment community and utilize at various industry and other conferences a slide presentation. The slide presentation is accessible on NeoStem's website at www.neostem.com and is attached hereto as Exhibit 99.2. NeoStem undertakes no obligation to update, supplement or amend the materials attached hereto as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by reference in such a filing.

### Forward Looking Statements

This Current Report on Form 8-K, including Exhibits 99.1 and 99.2 hereto, contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are typically preceded by words such as "believes," "expects," "anticipates," "intends," "will," "may," "should," or similar expressions, although some forward-looking statements are expressed differently. Forward-looking statements represent the Company's management's judgment regarding future events. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, the Company can give no assurance that such expectations will prove to be correct. All statement other than statements of historical fact included in the Current Report on Form 8-K are forward-looking statements. The Company cannot guarantee the accuracy of the forward-looking statements, and you should be aware that the Company's actual results could differ materially from those contained in the forward-looking statements due to a number of factors, including the statements under "Risk Factors" contained in the Company's reports filed with the Securities and Exchange Commission.

#### Item 9.01. Financial Statements and Exhibits.

### (d) Exhibits

| Exhibit Number | Description   |
|----------------|---|
| 99.1           | Press Release dated April 1, 2011*                    |
| 99.2           | Slide Presentation of NeoStem, Inc. dated April 2011* |
|                |   |

\*Exhibits 99.1 and 99.2 are furnished as part of this Current Report on Form 8-K.



### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, NeoStem, Inc. has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

## NEOSTEM, INC.

By: /s/ Catherine M. Vaczy

Name: Catherine M. Vaczy Title: Vice President and General Counsel

Date: April 4, 2011

# NeoStem Provides Results for 2010 and an Update on Recent Activities

Press Release Source: NeoStem, Inc. On Friday April 1, 2011, 9:15 am EDT

NEW YORK, April 1, 2011 /PRNewswire/ -- NeoStem, Inc. (NYSE Amex: NBS) ("NeoStem" or the "Company"), an international biopharmaceutical company with operations in the U.S. and China, is today providing unaudited results for 2010 and an update of recent activities:

- Revenues for the year ended December 31, 2010 were \$69.8 million compared with \$11.6 million for 2009. 2010 was the first full year that results for the Company's 51% owned subsidiary, Suzhou Erye Pharmaceutical Co. Ltd. ("Erye"), were included in the Company's results.
- For the year ended December 31, 2010, revenues increased 13% over the 2009 pro forma revenue of \$61.7 million.
- For the year ended December 31, 2010, the Company invested \$16.4 million in capital expenditures primarily related to the construction of a new pharmaceutical manufacturing facility at Erye.
- Net cash used in operating activities for the year ended December 31, 2010 was \$8.5 million compared to \$8.4 million for the year ended December 31, 2009.
- Cash and cash equivalents at December 31, 2010 were \$15.6 million.

The Company's Annual Report on Form 10-K for 2010 containing full audited financial statements for 2010 is expected to be filed next week.

NeoStem continues to focus on revenue drivers which can be seen by the January 2011 acquisition of Progenitor Cell Therapy, LLC ("PCT") which generates revenues in the US from the manufacturing, development and storage of cells and cell therapies. The Company views this acquisition as a foundation to achieve its strategic mission of capturing the paradigm shift to cell therapy. While NeoStem's origins began in the adult stem cell therapy, collection and storage service business, the PCT acquisition begins a new dimension in the Company's business model. NeoStem today, with 85 US based employees, brings to bear significant resources to meet the basic research, manufacturing, regulatory, clinical and logistical demands of an integrated cell therapeutics company. NeoStem is now ideally positioned in the year ahead to transition from its origins as a service provider to a therapeutics company leveraging intellectual capital, PCT infrastructure and our China network to attract world-renowned clients and therapeutics partners.

NeoStem recognized early on that advances in cell technology are already being recognized and therapies being deployed, particularly in Asia. In 2010, NeoStem began commercializing technology in a major hospital in China with the goal of developing a complete infrastructure of hospitals that will be actively using NeoStem's technologies. Currently the technology being commercialized is one the Company gained access to through a 2009 exclusive license for Asia where a patient's own adult stem cells are used to treat a variety of musculoskeletal diseases. The goal is to provide a real product that can support the most populous market in the world, China's 1.2 billion population and the Company has already signed a second hospital. Acceptance of this stem cell technology is evidenced by the Weihai Municipal Labor Bureau Medical Insurance Office approval of Wendeng Hospital's application for reimbursement, whereby patients are eligible to receive reimbursement for up to 80% of the \$4000-\$6200 per patient cost under the new technology category.

NeoStem is transitioning into a therapeutics focused enterprise. In addition to its VSEL platform and wound technology which have been the basis for over \$2.4 million in awards from the Department of Defense, through the acquisition of PCT, NeoStem owns 80% of Athelos, whose mission is to develop regulatory T cells (T-reg) as a therapeutic to treat disorders of the immune system. Many immune-mediated diseases are a result of an imbalance in the immune system. Athelos' T-reg therapy represents a novel approach for restoring immune balance by enhancing T-reg cell number and function. Through exclusive licenses, Athelos has secured the rights to a broad patent estate within the T-reg cell field. Some of the earlier projects on the Athelos development agenda include investigating the clinical feasibility of T-reg-based therapeutics to prevent and treat graft-versus-host disease and solid organ rejection, as well as a broad class of other autoimmune diseases. Results from ongoing Phase I trials of T-reg cell therapy for autoimmune disorders will determine the next phase of trials. Another company developed by PCT which is pursuing a cell-based therapy for cardiovascular diseases, specifically acute myocardial infarction (AMI), is called Amorcyte Therapeutics. Amorcyte has completed a Phase I trial with its lead product, AMR-001. This is an autologous bone marrow-derived, CD34+ cell line selected to treat damaged heart muscle following AMI. According to Amorcyte, this is the first stem cell trial to show dose-related "significant" improvements in limiting perfusion following AMI. PCT has a small ownership interest in Amorcyte today (less than 1%) but is integral to Amorcyte in its role as a contract manufacturer of the therapeutic (the cells, their delivery and the regulatory process). A Phase 2a clinical trial is expected in 2011 and PCT has secured the manufacturing contract.

NeoStem expects the year ahead to continue to be one of positive transformation and growth for the Company in its mission to capture the emerging paradigm shift to cell based medicine.

### About NeoStem, Inc.

NeoStem, Inc. is an international biopharmaceutical company with adult stem cell operations in the U.S., a network of adult stem cell therapeutic providers in China as well as a 51% ownership interest in a profitable Chinese generic pharmaceutical manufacturing company. NeoStem is focused on accelerating the development of proprietary cellular therapies and becoming a single source for collection, storage, manufacturing, therapeutic development and transportation of cells for cell based medicine and regenerative science globally. The Company also has licensed various cellular therapy technologies, including worldwide exclusive licenses to a wound healing technology and to VSEL<sup>TM</sup> Technology which uses very small embryonic-like stem cells, which are adult stem cells that have been shown to have several physical characteristics that are generally found in embryonic stem cells.

### Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements reflect management's current expectations, as of the date of this press release, and involve certain risks and uncertainties. Forward looking statements include statements herein with respect to the ability of PCT's business to complement NeoStem's adult stem cell operations and successful execution of the Company's strategy, as well as other advances in the Company's business, about which no assurances can be given. The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors. Factors that could cause future results to materially differ from the recent results or those projected in forward-looking statements include the "Risk Factors" described in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 31, 2010, its Form S-4/A filed with the Securities and Exchange Commission on December 3, 2010 as well as other periodic filings made with the Securities and Exchange Commission. The Company's further development is highly dependent on future medical and research developments and market acceptance, which is outside its control. NeoStem may experience difficulties in integrating PCT's business and could fail to realize potential benefits of the merger. Acquisitions may entail numerous risks for NeoStem, including difficulties in assimilating acquired operations, technologies or products, including the loss of key employees from acquired businesses.

For more information, please contact:

NeoStem, Inc. Robin Smith, CEO Phone: +1-212-584-4174 Email: <u>rsmith@neostem.com</u> Web: <u>http://www.neostem.com</u>





# Forward-Looking Statements

Included in this presentation are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, as well as historical information. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of NeoStem, Inc. and its subsidiaries (collectively, the "Company"), or industry results, to be materially different from anticipated results, performance or achievements expressed or implied by such forward-looking statements. When used in this presentation, statements that are not statements of current or historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words "plan," "intend, " "may," "will," "expect," "believe, " "could, " "anticipate," "estimate," or "continue" or similar expressions or other variations or comparable terminology are intended to identify such forward-looking statements, although some forward looking statements are expressed differently. Additionally, statements regarding our ability to successfully develop, integrate and grow the businesses at home and abroad, including with regard to the Company's research and development efforts in cellular therapy, its adult stem cell and umbilical cord blood collection, processing and storage business, contract manufacturing and process development of cellular based medicines, and the pharmaceuticals manufacturing operations conducted in China, the future of regenerative medicine and the role of stem cells in that future, the future use of stem cells as a treatment option and the role of VSELTM Technology in that future and the potential revenue growth of such businesses, are forward-looking statements. Our future operating results are dependent upon many factors and our further development is highly dependent on future medical and research developments and market acceptance, which is outside our control. Forward-looking statements may not be realized due to a variety of factors and we cannot guarantee their accuracy or that our expectations about future events will prove to be correct. Such factors include, without limitation, (i) our ability to manage the business despite operating losses and cash outflows; (ii) our ability to obtain sufficient capital or strategic business arrangements to fund our operations and expansion plans, including meeting our financial obligations under various licensing and other strategic arrangements and the successful commercialization of the relevant technology; (iii) our ability to build the management and human resources and infrastructure necessary to support the growth of the business; (iv) our ability to integrate the Company's acquired businesses successfully and grow such acquired businesses as anticipated; (v) whether a large global market is established for our cellular-based products and services and our ability to capture a share of this market; (vi) competitive factors and developments beyond our control; (vii) scientific and medical developments beyond our control; (viii) our ability to obtain appropriate governmental licenses, accreditations or certifications or comply with healthcare laws and regulations or any other adverse effect or limitations caused by government regulation of the business; (ix) whether any of our current or future patent applications result in issued patents and our ability to obtain and maintain other rights to technology required or desirable for the conduct of our business; (x) whether any potential strategic benefits of various licensing transactions will be realized and whether any potential benefits from the acquisition of these licensed technologies will be realized; (xi) factors regarding our business and initiatives in China and, generally, regarding doing business in China, including through our variable interest entity structure, including (a) costs related to funding these initiatives, (b) the successful application under Chinese law of the variable interest entity structure to the Company's business, which structure the Company is relying on to conduct its business in China, (c) the ability to integrate the Company and the business operations in China successfully and grow such integrated businesses as anticipated, and (d) the need for outside financing to meet capital requirements; and (xii) other risk factors disclosed in the Company's periodic filings with the Securities and Exchange Commission which are available for review at www.sec.gov under "Search for Company Filings."

All forward-looking statements attributable to us are expressly qualified in their entirety by these and other factors. We undertake no obligation to update or revise these forward-looking statements, whether to reflect events or circumstances after the date initially filed or published, to reflect the occurrence of unanticipated events or otherwise, except to the extent required by federal securities laws.

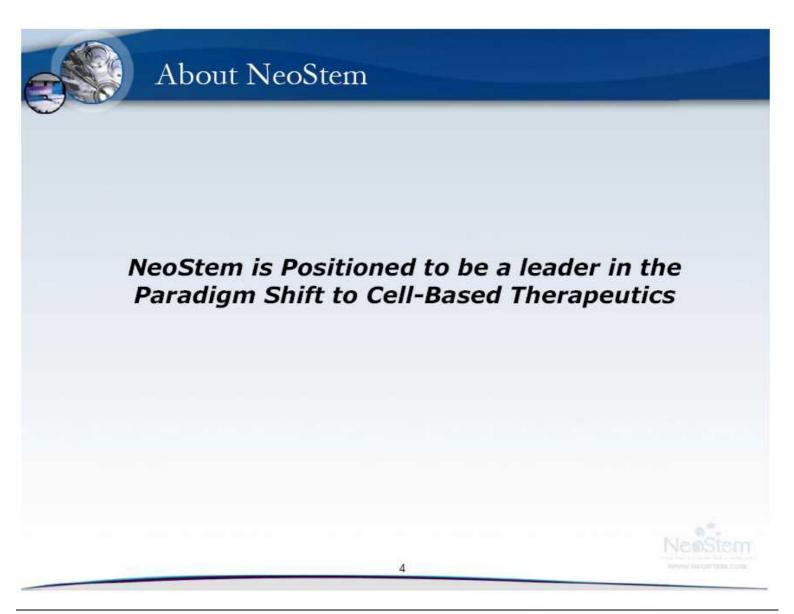
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# About NeoStem

**NeoStem** is accelerating proprietary cellular therapies and becoming a single source for collection, storage, manufacturing, therapeutic development and transport of cells for cell-based medicine and regenerative science globally. As an international biopharmaceutical company, it has adult stem cell operations in the U.S., a network of adult stem cell therapeutic providers in China and a 51% ownership interest in a profitable Chinese generic pharmaceutical manufacturing company.

| Progenitor<br>Cell Therapy | 51% ownership<br>in Suzhou Eyre | NeoStem's China<br>Affiliated Entities | Research and<br>Development |
|----------------------------|---------------------------------|--|-----------------------------|
|                            |                                 |  |                             |
|                            |                                 |  |                             |
|                            |                                 |  |                             |
|                            |                                 | 3                                      | NeoSte                      |
|                            |                                 |  |                             |





# Cell-based Therapy Is Considered The Next Frontier & ... Is Happening Now!

- Cell-based therapy approaching an inflection point, with establishment of proof-of-concept
- Follow the number of cell therapeutics within the regulatory pathway (phase 1-3)
- From the origins of bone marrow transplantation (40 years ago) to the approval of the first cell based vaccine, cell based therapy has become a reality.

Today the possible clinical applications using cell therapy have expanded dramatically

## 19,171 Cell Therapy Trials, 3443 Stem Cell Trials & 638 Immunotherapy Trials on

| Cancer                      | Bone               | Metabolic   | Liver diseases  |
|-----------------------------|--------------------|---|---|
| Solid tumors                | Osteoarthritis     | Diabetes  | Cirrhosis   |
| Hematologic                 | Fracture           | Retinopathy                                       | Liver failure   |
| CNS                         | Autoimmune         | Orphan  | Other   |
| Alzheimers                  | Crohn's disease    | Thalassemia                                       | Wound healing   |
| Parkinson's                 | Ulcerative colitis | Fanconi anemia                                    | Renal failure   |
| Multiple sclerosis          | Sjogren's syndrome | Hurler's disease                                  |   |
| Stroke                      | Lupus              | Osteopetrosis                                     |   |
| Cardiovascular              | Coagulation        | Inflammation                                      |   |
| Heart failure               | Vasconstriction    | r reutrophis predominant Ma<br>Ethiophis and gran | crophages predomine<br>Autor Install addition 50% of Bormal Dataset |
| Cardiomyopathy              | Vasodiation        |   | Maturation and remodeling<br>Anglogenesis                           |
| Peripheral vascular disease |                    | Epithelukzation incomple                          | le bacement montrane  |
| Critical limb ischemia      |                    | 2 3 4 56 12 1 2 3 4                               | Contraction   |

Approximate times of the different phases of wound healing, with faded intervals marking substantial variation, depending mainly on wound size and healing conditions, but image does not include major impairments that cause chronic wounds.

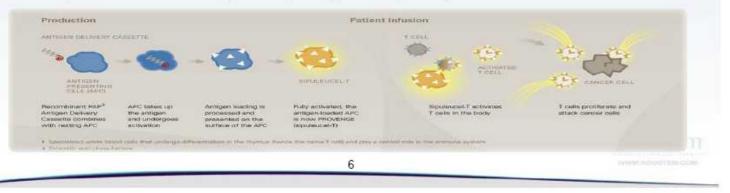
# Case Studies In Cellular Immunity Dendreo

# Dendreon: Provenge for Prostate Cancer

- .Leukapheresis, enrichment of monocytes, NK, B and T cells
- Cells incubated with antigen delivery cassette (PAP-GMCSF fusion protein)
- Potency determined by measuring surface expression of CD54/ICAM-1
- Cells re-infused into patients (minimum 50 million CD34+ cells per dose)

# Prima Biomed: Development of Cancer Vaccine

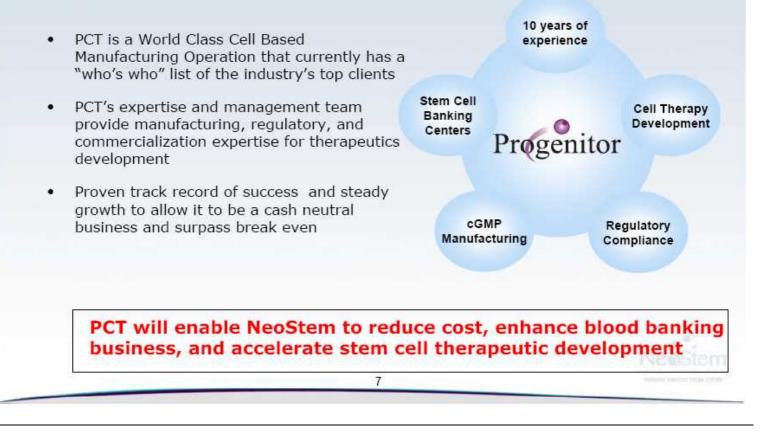
- ·Apheresis, isolation of dendritic cells
- Treatment of cells ex vivo with a specific antigen construct
- •Maturation of cell to about 200-600 million cells in culture
- Single apheresis procedure to provide sufficient cells for ten doses of vaccine
- ·Methods to establish potency, comparability and sterility
- Cells will be stored frozen
- •Preparation for manufacturing scale-up to support 750-patient phase 3 trial





Progenitor Cell Therapy: An Enabling Transaction

## In January 2011, NeoStem completed the equity-based acquisition of Progenitor Cell Therapy (PCT) Which Added Manufacturing, Regulatory Expertise and a Therapeutics Pipeline



# VSEL<sup>™</sup> Technology is NeoStem's proprietary adult stem cell technology with exclusive worldwide license from the University of Louisville Isolated from a patients own bone marrow, peripheral blood, or cord blood Demonstrates pluripotency and somatic imprinting Small volume of very small embryonic-like stem cells should provide adequate doses;

VSEL<sup>™</sup> Technology Overview

- expandable if necessary
   Easily obtained and stored using cryopreservation to preserve in advance and bank for future use
- VSEL stem cells maintain embryonic characteristics yet are classified as adult

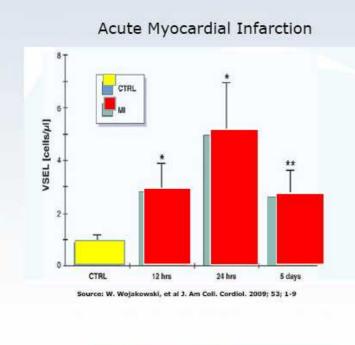


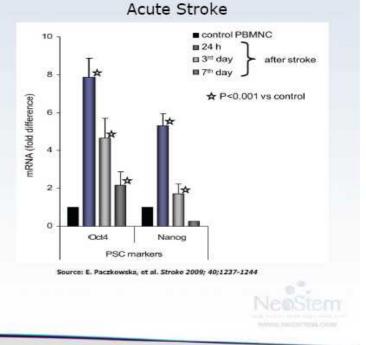
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# VSEL mobilization is the body's natural reaction to acute injury

Mobilization of Bone Marrow-Derived Oct-4+ SSEA-4+Very Small Embryonic-Like Stem Cells in Patients





# Solid tissue focused treatment now being used in clinic



Double barreled syringe to spray adult stem cells



Back wound after surgery to Remove skin cancer



Spraying adult stem cells into the wound



Wound completely healed after 7 months





During 3rd Application



onths Complete Closure after

- NeoStem awarded \$700,000 from the U.S. Army's Medical Research and Materiel Command to advance adult stem cell therapies in treating traumatic wounds
- · Current Physician IND in place





# Patent & Patent Applications

NeoStem aggressively is seeking international patent protection for its own technologies. Additionally, NeoStem sponsors research activities at various academic institutions pursuant to which it is given the right to license exclusively certain inventions resulting from the research:

•10 patents pending in the U.S., Europe and Asia covering compositions and methods for isolating and transplanting VSEL stem cells

•8 patents pending in the U.S., Canada, Europe and Asia for methods of collecting, isolating and storing stem cells

•13 patents pending in the U.S., Europe and Asia for methods and compositions relating to bone and cartilage repair using stem cells

•1 issued U.S. patent and 1 pending patent in Taiwan for methods and compositions for restoration of age related tissue loss using stem cells

•5 pending patents in the U.S., Europe and Asia relating to wound healing using stem cells

•29 issued patents and 49 pending patent applications in the U.S., Australia, Japan, Europe, China and Canada for regulatory T cell compositions, methods of culture and methods of treating or preventing certain diseases



Athelos : A T-Cell Strategy

- Athelos is an 80% owned subsidiary of NeoStem (through PCT). Athelos is developing an autologous T regulatory cells (T-reg) therapeutic.
- Athelos' T-reg therapy represents a novel approach for restoring immune balance by enhancing T-reg cell number and function.
- Through exclusive licenses, Athelos has secured the rights to a broad patent estate within the T-reg cell field.
- T-Regulatory Cells (T-reg) have great therapeutic potential in auto-immune diseases such as Graft versus Host Disease (GvHD) and Solid Organ Rejection as well as other auto-immune conditions such as Asthma.
  - Athelos 001 a cord blood or peripheral blood derived T-reg to prevent and treat GvHD and solid organ rejection; and
  - Athelos 002: a peripheral blood derived T-reg for all autoimmune disease.
- Phase 1 work in on-going currently and will guide future clinical direction.





# Goal: Developing cellular therapy platform in China to generate revenues today and serve as a vehicle for expansion in the future

| Proprietary Technology<br>Indication | Cells Used Currently | Potential Future<br>Advancements |  |
|--------------------------------------|----------------------|----------------------------------|--|
| Orthopedics                          | MSCs                 | VSELs™ Technology                |  |
| Wound                                | MSCs                 | VSELs™ Technology                |  |
| Cosmetic/Skin Rejuvenation           | MSCs                 | VSELs™ Technology                |  |

Fracture of Tibia

Cartilage Repair





## Industry

Participation in Therapeutics with industry leaders

## Governmental

- NeoStem to receive \$700,000 from the U.S. Army's Medical Research and Materiel Command to advance adult stem cell therapies in treating traumatic wounds
- NeoStem to receive \$1.7 million from U.S. Army's Medical Research and Materiel Command to advance adult stem cell therapies for osteoporosis

## Academic Collaborators

- Sponsored research agreement with University of California, Davis
- Sponsored research agreement with the Schepens Eye Research Institute, an affiliate of Harvard
- Sponsored research agreement with University of Louisville
- Sponsored research agreement/SBIR grant with University of Michigan
- Sponsored research agreement with Roger Williams Medical Center

## **Religious Leaders**

- 5 year exclusive agreement between Vatican's Pontifical Council for Culture and NeoStem
- Vatican's Pontifical Council for Culture undertaken to commit \$1 million to joint initiatives



- Grow revenues from process and assay development, manipulation, cryopreservation, storage, manufacturing and distribution
- Expand contract cGMP manufacturing for other cell therapy centers, academic institutions and companies using China facility in development
- Develop NeoStem's stem cell banking business to include cord blood and adult stem cell services of PCT at cGMP level to offer comprehensive family stem cell banking program
- Develop proprietary cell based products using VSEL<sup>™</sup> Technology to which NeoStem holds the worldwide license
- Develop T-reg therapeutic
- Develop stem cell-based therapy for chronic wounds and osteoporosis fueled by Department of Defense Funding





- Favorable clinical and regulatory environment
  - Greater receptivity toward advanced therapeutics such as stem cell therapy
  - Actively seeking innovative technologies and therapies from the U.S.
- Large and rapidly growing Chinese health care market going through health care reform
  - 1.3 billion people with growing health care needs
  - \$124 billion investment in healthcare reform by the Chinese government
  - Growing medical tourism trend
- More favorable pathway for commercializing stem cell based therapies than other geographic markets
- Utilize CROs to cross reference data in the U.S. and China, benefitting from the opportunity to collect data outside of the U.S. to use towards FDA approval

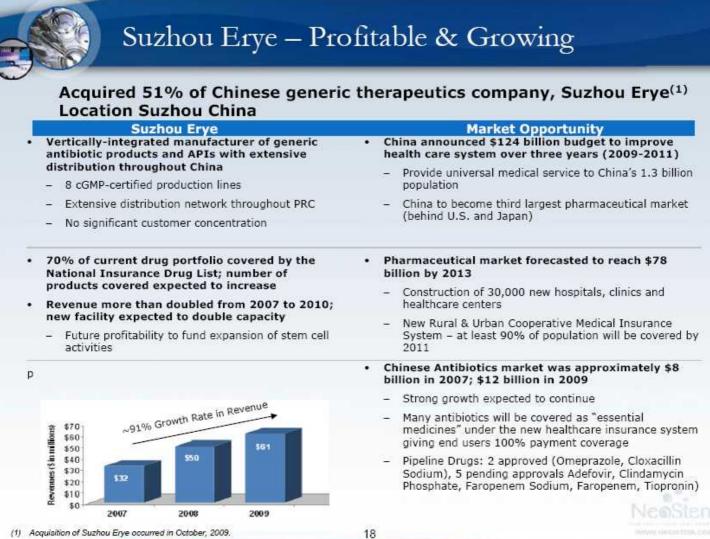


- 1.) Network of Hospitals delivering NeoStem's Asia licensed Adult Stem Cell technology for Orthopedics using MSCs
- 1.) Wendeng Hospital Launched June 2010
- 2.) Shijianzhuag Third Hospital signed December 2010
- 3.) A third hospital in Tianjin expected to sign mid 2011
- 2.) Building in seijing Laboratory Facility for processing, banking, and manufacturing comparable to U.S.



- > Construction completed December 2010
- > Anticipated Operations 2011
- 3.) Through NeoStem, Inc. collaboration with Enhance Biomedical Holdings adult stem cell collection, processing, and storage business as well as cosmetic and anti-aging business initiated in Taiwan







- Complete relocation to allow doubling of manufacturing capacity; increase revenues by eliminating inefficiencies associated with transitioning to new facility
- Commercialize pipeline drugs
- Continue to develop distribution channels domestically as well as the export of API's business
- Continue to add drugs to Erye pipeline both in the antibiotic space as well as in alternate areas where there is high demand for therapies



China Market Strategy

- Leverage Suzhou Erye platform to capture Chinese market established operational presence in China
- Accelerate growth of Suzhou Erye
  - -Doubling manufacturing capacity
  - -Addition of new drugs to portfolio
- Build cell banking and manufacturing components to drive nearterm revenue growth
- Collaborate with leading medical centers in the U.S. and class-A hospitals in China to advance VSEL<sup>™</sup> Technology therapies
- Facilitate knowledge transfer between U.S. and China lab operations and accelerate U.S. stem cell therapy cost effectively
- Utilize protected IP and proprietary technology to maximize market penetration





# **Integrated Components Create the Foundations for Therapeutics**

## PCT is an Industry Leader in Cell Based Manufacturing

- Pioneered the Manufacturing of Dendreon's Provenge
- Working with other Industry Leaders
- Currently break even business poised to leverage volume

### Key Partnerships in Positions to Drive Therapeutics Development

- AmorCyte Phase II Ready AMI Asset (manufacturing client plus less than 1% owned by PCT)
- Athelos T-reg therapeutic heading into the clinic for Autoimmune disease
- VSEL Platform: Leveraging Regenerative Power of Adult Stem Cell Therapeutics
- Plus Revenue Generation from cellular therapy for academic and corporate client services
- Additional Partnerships in Development

## Unique Business Model that Generates Revenues

- Cord and Adult Cell Banking cGMP Quality creates recurring revenues from annual storage fees
- PCT Manufacturing with recent capacity expansion creates potential for free cash flow
- 51% ownership in Suzhou Erye creates significant free cash flow to fund therapeutics development and represents a significant asset for NeoStem.
- China Stem Cell Regenerative Marketplace is growing rapidly and NeoStem is currently penetrating that marketplace



# Key Investment Highlights

- - NeoStem is Diversified with Multiple Platforms Positioned to Capture the Paradigm Shift to Cell based Medicine
    - Differentiated Cell Therapeutics Platform Company Core Expertise in a wide range of cell based therapeutics from dendritic Vaccines to Autlogous Stem Cell therapies
    - Financial Leverage in PCT CMO Operations: Revenues associated with manufacturing, regulatory consulting and commercialization of therapeutics, stem cell collections and storage with high margin annuity revenue
    - China Operational Presence Stem Cell Therapeutics Development & Commercialization is underway!
    - Validating Partnerships Industry, Academic, Governmental & Theological Institutions
    - Funded by a 51% stake in a generic pharmaceuticals operation in China with \$70 million in annualized 2010 revenues



# Key Executives

|   | NeoStem Management Team   |
|---|---|
| Robin Smith, MD MBA<br>CEO & Chairman of the Board  | <ul> <li>MD - Yale; MBA - Wharton</li> <li>Formerly President &amp; CEO IP2M (HC multimedia), EVP &amp; CMO HealthHelp (radiology management)</li> <li>Trustee of NVU Medical Center; Chairman of the Board of NYU Hospital for Joint Diseases (through November 2009) and Stem for Life Foundation</li> </ul>  |
| lian Zhang<br>Seneral Manager, Suzhou Erye<br>Pharmaceuticals Co., Ltd                                    | Joined Erye in 2003; extensive experience in the Chinese pharmaceutical industry     Degree in Finance and Accounting from Central Television University     Certified Public Accountant in China   |
| an Zhang, PhD MBA<br>resident and Managing Director<br>leoStern (China), Inc                              | <ul> <li>PhD in Biotechnology –MBA – University of Chicago</li> <li>Management and scientific positions in healthcare and biotech industries for past 20 years</li> <li>Formerly with Life Technology Corporation; Dynal Biotech (Beijing) Ltd (subsidiary of Invitrogen)</li> </ul>  |
| arry May<br>Chief Financial Officer   | <ul> <li>BS Business Administration - University of Missouri</li> <li>Formerly Treasurer &amp; Controller at Amgen; SVP Finance &amp; CFO at BioSource Inti</li> <li>Extensive experience building accounting, finance and IT operations</li> </ul>   |
| Catherine Vaczy, Esq<br>VP and General Counsel  | <ul> <li>BA - Boston College; JD - St. John's University</li> <li>Formerly VP of Legal and Associate General Counsel for Imcione Systems Inc.</li> <li>Formerly Corporate Counsel at Ross &amp; Handies, New York Office, Life Science Practice</li> <li>Member of the Board of Stem for Life Foundation</li> </ul>   |
| Alan Harris,<br>MD PhD FACP FRCP<br>IP, Regenerative Medicine, Drug<br>Development and Regulatory Affairs | <ul> <li>MD – University of Strasbourg (France); PhD – Erasmus University (Netherlands)</li> <li>Currently Adjunct Prof of Pharmacology NYU Medical School; Formerly Assoc Prof of Medicine UCLA School of Medicine, Dir of Clinical Pharmacology Cedars-Sinai Medical Center</li> <li>Formerly with NPS Pharmaceuticals; Pfizer; Schering-Plough; Novartis</li> </ul>    |
| Andrew Pecora, MD, FACP<br>CMO of PCT   | <ul> <li>MD - University of Medicine and Dentistry of New Jersey</li> <li>Chairman and Director of the cancer center at Hackensack University Medical Center, and Managing Partner of the<br/>Northern New Jersey Cancer Center</li> </ul>  |
| Robert Preti, PhD<br>President of PCT   | <ul> <li>PhD and MS in Cellular Biology / Hematology - New York University</li> <li>One of the country's leading authorities on cell engineering and the principle investigator for a number of clinical trials relating to stem cell transplantation</li> <li>10 years experience as Director of Hematopoietic Stem Cell Processing &amp; Research Laboratory</li> </ul> |
| George S. Goldberger, MBA<br>VP of Business Development of PCT  | <ul> <li>BS Systems Engineering – Polytechnic Institute of NYU; MBA – Wharton</li> <li>Formerly CEO of Goldberger &amp; Associates Inc.</li> </ul>  |
| Jason Kolbert, MBA<br>VP of Strategic Business Development  | <ul> <li>BS Chemistry - SUNY New Paltz, MBA University of New Haven</li> <li>17 years experience on Wall Street as Research Analyst in biotechnology in US and Asia</li> <li>6 years in the pharmaceutical industry with Schering-Plough in Japan</li> </ul>  |



|  | NeoStem Board Members   |
|--|---|
| Robin Smith, MD, MBA<br>CEO & Chairman of the Board                            | <ul> <li>MD - Yale; MBA - Wharton</li> <li>Formerly President &amp; CEO IP2M (HC multimedia), EVP &amp; CMO HealthHelp (radiology management)</li> <li>Trustee of NYU Medical Center; Chairman of the Board of NYU Hospital for Joint Diseases (through November 2009) and Stem for Life Foundation</li> </ul>                    |
| E <b>ric Wei</b><br>Managing Partner, RimAsia<br>Capital Partners              | <ul> <li>BS Mathematics &amp; Economics – Amherst College; MBA – Wharton</li> <li>Experience – Founder/Managing Partner of RimAsia Capital Partners (private equity); Peregrine<br/>Capital, Prudential Securities, Lazard Freres, Citibank; Gilbert Global Equity PartnersCrimson Asia<br/>Capital Partners</li> </ul>           |
| <b>Hingsheng Shi</b><br>Chairman of the Board of<br>Suzhou Erye Pharmaceutical | <ul> <li>BSc Economics &amp; Management - Party School of the Communist Party of China</li> <li>Professional title of Senior Economist</li> <li>Extensive experience in pharmaceutical industry in China</li> </ul>   |
| Steven Myers<br>Independent)   | <ul> <li>BS Mathematics – Stanford University</li> <li>Experience – Founder/Chairman/CEO SM&amp;A (competition management services); career in aerospace and defense sectors supporting DoD &amp; NASA programs</li> </ul>  |
| Drew Bernstein, CPA<br>(Independent)   | <ul> <li>BS - University of Maryland Business School</li> <li>Licensed in State of New York; member AICPA, NYSSCPA and NSA</li> <li>Experience - Bernstein &amp; Pinchuk LLP (member of BDO Seidman Alliance); PRC auditing; 200+ real estate transactions with \$3B+ aggregate value; accountant and business advisor</li> </ul> |
| Richard Berman<br>(Independent)  | <ul> <li>Over 35 years of venture capital, management, M&amp;A experience</li> <li>Experience - Current Board of Directors of Apricus Biosciences, Easylink Services International,<br/>Inc., Advaxis, Inc., Broadcaster, Inc., National Investment Managers</li> </ul>   |
| E <b>dward Geehr, MD</b><br>[Independent]                                      | <ul> <li>BS – Yale University; MD – Duke University</li> <li>Experience – Abraxis Bio-Science; Allez Spine; IPC-The Hospitalist Company</li> </ul>  |
| Andrew Pecora <sup>(1)</sup> , MD, FACI  | <ul> <li>MD — University of Medicine and Dentistry of New Jersey</li> <li>Chairman and Director of the cancer center at Hackensack University Medical Center, and Managing<br/>Partner of the Northern New Jersey Cancer Center</li> </ul>  |
| (1) Expected Q2 2011   | NeoSte  |
|  | 24  |



## **NeoStem Capitalization Table**

| Capitalization (Common Share Equivalent in 000s)  | Shares Outstanding   | % Outstanding |  |
|---|----------------------|---------------|--|
| Common Stock                                      | 78,083               | 63.3%         |  |
| Total Preferred Shares (common share equivalents) | 5,300 <sup>(1)</sup> | 4.3%          |  |
| Total Warrants (average exercise price \$2.89)    | 25,114               | 20.3%         |  |
| Total Options (average exercise price \$1.84)     | 14,927               | 12.1%         |  |
| Fully-diluted Shares Outstanding                  | 123,424              | 100.0%        |  |

Equity Data (as of 3/14/2011) (1) Includes Series B and Series E convertible redeemable preferred stock.





| Historical Income S            | Year Ended<br>12/31/2010 | Balance Sheet  | (\$ 000's)<br>As of<br>12/31/2010 |
|--------------------------------|--------------------------|--|-----------------------------------|
| Revenue                        |                          | Cash & equivalents   | \$ 15,612                         |
| Pharmaceuticals**              | \$ 69,584                | Current assets   | \$ 46,883                         |
| Stem cell and others           | 237                      | Total assets   | \$143,025                         |
| Total revenues                 | \$ 69,821                | Current liabilities  | \$ 32,845                         |
| Gross profit                   | 20,153                   | Total liabilities  | \$ 56,537                         |
| R&D expenses                   | 7,685                    | Total equity   | \$ 86,488                         |
| Net Loss                       | \$(23,544)               |  |                                   |
| Statement of Cash              | Flows (\$ 000's)         | Total liabilities and equity   | \$143,025                         |
| Year Ended<br>12/31/2010       |                          | *The Company Closed a Financing of<br>over \$19 Million on November 19, 2010 |                                   |
| Net cash used in<br>operations | \$ (8,477)               | over \$17 minion on reovember 19, 2010                                       |                                   |
| Acquisition of PP&E            | \$(16,378)               | ** 51% Stake in Suzhou Erye with   |                                   |
|                                |                          | historic earnings of s   | \$4-10 million annually           |
|                                |                          |  | Nee                               |
|                                |                          | 26   |                                   |





# **Contact Information**

# NeoStem, Inc.

# Robin Smith, MD, MBA Chairman & CEO

Phone: (212) 584-4174 Email: rsmith@neostem.com http://www.neostem.com

