

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

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FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended December 31, 1998

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-10909

CORNICHE GROUP INCORPORATED  
(Exact name of registrant as specified in its charter)

Delaware  
(State of other jurisdiction of  
incorporation or organization)

52-2023491  
(I.R.S. Employer  
Identification No.)

610 South Industrial Blvd.  
Suite 220  
Euless, Texas  
(Address of principal executive office)

76040  
(zip code)

Registrant's telephone number, including area code: 817-283-4250

Not Applicable  
(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

6,370,179 shares, \$.001 par value, as of January 26, 1999

(Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date)

CORNICHE GROUP INCORPORATED

DECEMBER 31, 1998  
(Unaudited)

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CORNICHE GROUP INCORPORATED

BALANCE SHEETS  
(Unaudited)

A S S E T S  
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	December 31, 1998	March 31, 1998
	----- (Consolidated)	----- (Restated)
Current assets:		
Cash and equivalents	\$ 206,313	\$ 1,129,064
Marketable securities	628,175	-
Other receivables and prepaid expenses	-	179
	-----	-----
Total current assets	834,488	1,129,243
Property and equipment, net	40,781	359
Other assets	12,525	-
License, net of accumulated amortization	17,997	-
	-----	-----
	\$ 905,791	\$ 1,129,602
	=====	=====
LIABILITIES, STOCKHOLDERS' EQUITY AND (CAPITAL DEFICIENCY)		
-----		
Current liabilities:		
Dividends payable - preferred stock	\$ 236,981	\$ 208,464
Accounts payable, accrued expenses and other current liabilities	133,940	51,212
Current portion of capital lease obligations	4,649	-
	-----	-----
Total current liabilities	375,571	259,676
	-----	-----
Capital lease obligations	9,262	-
	-----	-----
Series A Convertible Preferred Stock:		
Series A \$0.07 cumulative convertible preferred stock - stated value - \$1.00 per share Issued - 1,000,000 shares Outstanding - 828,765 shares at December 31, 1998 and 893,908 shares at March 31, 1998	828,765	893,908
	-----	-----
Convertible Redeemable Preferred Stock, Common Stock, Other Stockholders' Equity and (Accumulated Deficit):		
Preferred stock - authorized 5,000,000 shares Series B convertible redeemable preferred stock, \$.01 par value: Authorized, issued and outstanding at December 31, 1998 - 825,000 shares and zero shares at March 31, 1998	8,250	-
Common stock \$.001 par value, December 31, 1998, \$.10 par value, March 31, 1998 Authorized - 30,000,000 shares Issued and outstanding - 6,369,968 at December 31, 1998 and 6,355,231 at March 31, 1998	6,370	635,522
Additional paid-in capital	2,836,420	2,053,750
Accumulated deficit	(3,160,847)	(2,713,254)
	-----	-----
Total convertible redeemable preferred stock, common stock, other stockholders' equity and (accumulated deficit)	(307,807)	(23,982)
	-----	-----
	\$ 1,027,892	\$ 1,129,602
	=====	=====

See accompanying notes to financial statements.



CORNICHE GROUP INCORPORATED

STATEMENTS OF OPERATIONS  
(Unaudited)

	For the Three Months Ended December 31,		For the Nine Months Ended December 31,	
	1998	1997	1998	1997
	(Consolidated)		(Consolidated)	
Net sales	\$ -	\$ -	\$ -	\$ -
Cost of sales	-	-	-	-
Gross profit	-	-	-	-
General and administrative expenses	165,528	31,268	428,157	168,317
Operating loss	(165,528)	(31,268)	(428,157)	(168,317)
Interest income - net	6,940	4,309	25,206	6,253
Net loss before preferred dividend	(162,002)	(25,143)	(402,951)	(162,064)
Preferred dividend	(14,623)	(15,697)	(44,642)	(45,083)
Net loss	<u>(\$176,625)</u>	<u>(\$ 40,840)</u>	<u>(\$447,583)</u>	<u>(\$207,147)</u>
Net loss per share of common stock	<u>(\$0.02)</u>	<u>(\$0.01)</u>	<u>(\$0.07)</u>	<u>(\$0.04)</u>
Weighted average number of common shares outstanding	<u>6,369,814</u>	<u>6,104,643</u>	<u>6,367,015</u>	<u>4,833,849</u>

See accompanying notes to financial statements.

CORNICHE GROUP INCORPORATED  
STATEMENTS OF CASH FLOWS  
(Unaudited)

	For the Nine Months Ended December 31, 1998	For the Nine Months Ended December 31, 1997
-----		
(Consolidated)		
Cash flows from operating activities:		
Net loss	(\$447,593)	(\$207,147)
-----		
Adjustments to reconcile net loss to net cash used in operating activities:		
Series B Preferred shares issued for services rendered	6,000	-
Series A Preferred stock dividends	44,642	45,083
Depreciation	3,435	291
Increase (decrease) in cash flows as a result of changes in assets and liability account balances net of effects from purchases of Stamford Insurance Company, Ltd.:		
Other receivables	179	(1,231)
Other assets	(12,525)	-
Accounts payable, accrued expense and other current liabilities	82,729	(89,722)
-----		
Total adjustments	124,460	(45,579)
-----		
Net cash used in operating activities	(323,133)	(252,726)
-----		
Cash flows from investing activities:		
Investment in marketable securities	(628,175)	-
Acquisition of property assets	(25,746)	-
Acquisition of Stamford Insurance Company, Ltd.	(37,000)	-
-----		
Net cash used in investing activities	(690,921)	-
-----		
Cash flows from financing activities:		
Net proceeds from issuance of capital stock	76,500	1,660,500
Payments of capital lease obligation	(3,995)	-
Payments of notes payable	-	(450,000)
Additional borrowings	-	50,000
-----		
Net cash provided by financing activities	72,505	1,260,500
-----		
Net increase (decrease) in cash	(941,549)	1,007,774
Cash balance acquired with purchase of subsidiary	18,797	-
Cash and cash equivalents at beginning of period	1,129,064	13,167
-----		
Cash and cash equivalents at end of period	\$ 206,312	\$ 1,020,941
=====		
Supplemental Disclosures of Cash Flow Information:		
Cash paid during the period:		
Income taxes	\$ -	\$ -
=====		
Interest	\$ 886	\$ -
=====		
Supplemental Schedules of Non-Cash Transactions:		
Issuance of preferred stock for services rendered	\$ 6,000	\$ -
=====		
Property assets received under capital lease obligations	\$ 17,806	\$ -
=====		

Accrual of dividends on Series A Preferred Stock	\$ 28,517	\$ 45,083
	=====	=====
Series A Preferred Stock and dividends thereon converted to common stock and additional paid-in capital upon conversion	\$ 15,125	\$ 2,007
	=====	=====

See accompanying notes to financial statements.

CORNICHE GROUP INCORPORATED AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 1998  
(Unaudited)

NOTE 1 - CORRECTION OF AN ERROR.

The financial statements as at March 31, 1998 have been restated to reflect the Series A 7% Redeemable Preferred Stock as an item similar to debt instead of a component of equity as previously reported in Form 10-K for the period ended March 31, 1998 as prescribed by the Securities and Exchange Commission ("SEC") Accounting Series Release No. 268. The Series A Preferred Stock's Put feature (see Note 5) places the redemption of this class of stock outside the control of the Company (assuming the conditions allowing redemption are satisfied) and accordingly should be classified similar to debt. Previously the Series A Preferred Stock was included in stockholders' equity, which is not in accordance with SEC regulations and generally accepted accounting principles.

NOTE 2 - THE COMPANY.

Corniche Group Incorporated (hereinafter referred to as the "Company" or "CGI") as a result of a reverse acquisition with Corniche Distribution Limited and its subsidiaries ("Corniche"), was engaged in the retail sale and wholesale distribution of stationery products and related office products, including office furniture, in the United Kingdom. The operating subsidiaries of Corniche were Chessbourne International Limited ("Chessbourne") and The Stationery Company Limited ("TSCL").

Corniche experienced large operating losses and net cash outflows from operating activities in fiscal 1995 and 1996 resulting in a significant reduction in working capital during the period. The Company was unsuccessful in its efforts to raise interim financing to resolve its liquidity problems. Additionally, the Company was not able to convert a significant portion of its bank debt to equity. As a result, receivers were appointed to Corniche's subsidiaries, Chessbourne and TSCL, on February 7, 1996 by their primary bankers and secured lender, Bank of Scotland, and Corniche Distribution Limited was placed in receivership on February 28, 1996. Since then the Company has been inactive.

On March 4, 1998, the Company entered into a Stock Purchase Agreement ("Agreement"), approved by the Company's stockholders on May 18, 1998, with certain individuals (the "Initial Purchasers") whereby the Initial Purchasers acquired an aggregate of 765,000 shares of a newly created Series B Convertible Redeemable Preferred Stock, par value \$0.01 per share. Thereafter the Initial Purchasers have been endeavoring to establish for the Company new business operations in the insurance sector, more specifically the property and casualty specialty insurance markets. Management is exploring a number of specialty insurance opportunities for the development of new business operations.



NOTE 2 - THE COMPANY. (Continued)

On September 30, 1998, the Company acquired all of the capital stock of Stamford Insurance Company, Ltd. ("Stamford") for \$37,000 in cash in a transaction accounted for as a purchase. Stamford was chartered under the laws of, and is licensed to conduct business as an insurance company by, the Cayman Islands. From its inception through its acquisition by the Company, Stamford did not generate any revenues but has incurred expenses.

The unaudited consolidated combined results of operations, on a pro forma basis as though Stamford had been acquired at the beginning of each period, is as follows:

	For the Three Months Ended December 31,		For the Nine Months Ended December 31,	
	1998	1997	1998	1997
Net sales	\$ -	\$ -	\$ -	\$ -
Costs and expenses	\$ 165,528	\$ 33,440	\$ 428,157	\$ 179,498
Net loss	(\$176,625)	(\$ 41,318)	(\$447,583)	(\$214,227)
Net loss per share	(\$0.02)	(\$0.01)	(\$0.07)	(\$0.04)

NOTE 3 - BASIS OF PRESENTATION.

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the financial position as of December 31, 1998 and 1997 and the results of operations and cash flows for the three and nine months ended December 31, 1998 and 1997. The results of operations for the three and nine months ended December 31, 1998 and 1997 are not necessarily indicative of the results to be expected for the full year.

The March 31, 1998 balance sheet has been derived from the audited financial statements at that date included in the Company's annual report on Form 10-K retroactively reflecting the correction of an error (See Note 1). These unaudited financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's annual report on Form 10-K.

NOTE 4 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.

(a) Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

(b) Cash Equivalents:

Short-term cash investments which have a maturity of ninety days or less are considered cash equivalents in the statement of cash flows.

(c) Marketable Securities:

The Company uses an investment advisory company to invest its funds in highly liquid cash management funds. The market value of the investment approximates cost.

(d) Property and Equipment:

Property and equipment are depreciated by the straight-line method over the estimated useful lives of the assets, which range principally from three to ten years. Assets held under capital leases are amortized over the life of the lease which approximates its useful life.

(e) Income Taxes:

Effective October 1993, the Company adopted SFAS 109, "Accounting for Income Taxes", which recognizes (a) the amount of taxes payable or refundable for the current year and, (b) deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an enterprise's financial statement or tax returns. There is no difference as to financial and tax reporting. The deferred tax asset attributable to the Company's \$950,000 net operating loss carryforward has been fully reserved as management can not determine the likelihood of its utilization.

(f) Fair Value of Financial Instruments:

The Company adopted Statement of Financial Accounting Standards No. 121 ("SFAS No. 121"), "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of". The statement requires that the Company recognize and measure impairment losses of long-lived assets, certain identifiable intangibles, value long-lived assets to be disposed of and long-term liabilities. At December 31, 1998, the carrying values of the Company's other assets and liabilities approximate their estimated fair values.

(g) Earnings Per Share:

The Company adopted Statement of Financial Accounting Standards No. 128, "Earnings Per Share," in the year ended March 31, 1998. Basic earnings per share is based on the weighted effect of all common shares issued and outstanding, and is calculated by dividing net income available to common stockholders by the weighted average shares outstanding during the period. Diluted earnings per share, which is calculated by dividing net income available to common stockholders by the weighted average number of common shares used in the basic earnings per share calculation plus the number of common shares that would be issued assuming conversion of all potentially dilutive securities outstanding, is not presented as it is anti-dilutive in all periods.

(h) Recently Issued Accounting Pronouncements:

The Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 130 - "Reporting Comprehensive Income", No. 131 - "Disclosures about Segments of an Enterprise and Related Information", No. 132 - "Employer's Disclosures about Pension and Other Postretirement Benefits" and No. 133 - "Accounting for Derivative Instruments and Hedging Activities". Management does not believe that the effect of implementing these new standards will be material to the Company's financial position, results of operations and cash flows.

NOTE 5 - SERIES A \$0.07 CONVERTIBLE PREFERRED STOCK.

In connection with the settlement of the securities class action litigation in 1994, the Company issued 1,000,000 shares of Series A \$0.07 Convertible Preferred Stock (the "Series A Preferred Stock") with an aggregate value of \$1,000,000. The following summarizes the terms of Series A Preferred Stock as more fully set forth in the Certificate of Designation. The Series A Preferred Stock has a liquidation value of \$1 per share and is non-voting. Each share Series A Preferred Stock is convertible into 0.1923 of a share of common stock. Holders of Series A Preferred Stock are entitled to receive cumulative cash dividends of \$0.07 per year, payable semi-annually. Until November 30, 1999 the Series A Preferred Stock is callable by the Company at a price of \$1.04 per share, plus accrued and unpaid dividends, and thereafter at a price of \$1.05 per share, plus accrued and unpaid dividends. In addition, if the closing price of the Company's common stock exceeds \$13.80 per share for a period of 20 consecutive trading days, the Series A Preferred Stock is callable by the Company at a price equal to \$0.01 per share, plus accrued and unpaid dividends. The Certificate of Designation for the Series A Preferred Stock also states that at any time after December 1, 1999 any holder of Series A Preferred Stock may require the Company to redeem his shares of Series A Preferred Stock (if there are funds with which the Company may do so) at a price of \$1.00 per share. Notwithstanding any of the foregoing redemption provisions, if any dividends on the Series A Preferred Stock are past due, no shares of Series A Preferred Stock may be redeemed by the Company unless all outstanding shares of Series A Preferred Stock are simultaneously redeemed. During the nine months ended December 31, 1998, 65,029 shares of the Series A

NOTE 5 - SERIES A \$0.07 CONVERTIBLE PREFERRED STOCK. (Continued)

preferred stock were converted into 12,525 shares of common stock. During the year ended March 31, 1998, holders of 15,359 shares of the Series A Preferred Stock converted such shares into 2,953 shares of the Company's common stock. At December 31, 1998, 828,765 shares of Series A Preferred Stock were outstanding.

NOTE 6 - STOCKHOLDER'S EQUITY.

(a) Series B Convertible Redeemable Preferred Stock:

On March 4, 1998, the Company entered into a Stock Purchase Agreement ("Agreement"), approved by the Company's stockholders on May 18, 1998, with certain individuals (the "Initial Purchasers") whereby the Initial Purchasers and two other persons acquired an aggregate of 825,000 shares of a newly created Series B Convertible Redeemable Preferred Stock ("Series B Stock"), par value \$0.01 per share.

Pursuant to the Agreement and subsequent transactions, the Initial Purchasers acquired 765,000 shares of Series B Stock for \$76,500 in cash. The Company will pay certain legal expenses of the Initial Purchasers equaling approximately \$50,000 in connection with the Agreement. In addition, the Company issued 50,000 shares of Series B Stock to Alan Zuckerman as compensation valued at \$5,000 for his assistance to the Company in the identification and review of business opportunities and this transaction and for his assistance in bringing the transaction to fruition. Additionally, the Company issued 10,000 shares of Series B Stock to James Fyfe as compensation valued at \$1,000 for his work in bringing this transaction to fruition. These issuances diluted the voting rights of existing stockholders by approximately 57%. The total authorized shares of Series B Convertible Redeemable Preferred Stock are 825,000.

The following summarizes the terms of the Series B Stock whose terms are more fully set forth in the Certificate of Designation. The Series B Stock carries a zero coupon and each share of the Series B Stock is convertible into ten shares of the Company's Common Stock. The holder of a share of the Series B Stock is entitled to ten times any dividends paid on the Common Stock and such stock has ten votes per share and votes as one class with the Common Stock. Accordingly, the Initial Purchasers have sufficient voting power to elect all of the Board of Directors. However, the Initial Purchasers are required to vote in favor of Mr. Fyfe or his designee as a director of the Corporation through June 30, 2000.

The holder of any share of Series B Convertible Redeemable Preferred Stock has the right, at such holder's option (but not if such share is called for redemption), exercisable on or after September 30, 2000, to convert such share into ten (10) fully paid and non-assessable shares of Common Stock (the "Conversion Rate"). The Conversion Rate is subject to adjustment as stipulated in the Agreement. Upon liquidation, the Series B Stock would be junior to the Corporation's Series A Preferred Stock and would share ratably with the Common Stock with respect to liquidating distributions.

(a) Series B Convertible Redeemable Preferred Stock: (Continued)

Pursuant to the terms of the Agreement and the Certificate of Designation, from March 31, 2000 to June 30, 2000, the Company has the right to repurchase or redeem such shares of Series B Stock from the holders for total consideration of \$0.10 per share (\$82,500 in the aggregate) unless, during the period from the date of the closing of the transaction through March 31, 2000,

- (i) the Company's shares of common stock maintain a minimum closing bid price of not less than \$2 per share on a public market during a period of any 10 consecutive trading days, and either
- (ii) the Company raises a minimum of \$2,500,000 of new equity capital through a placement of Common Stock, or
- (iii) the Company has net revenues of at least \$1,000,000 in any fiscal quarter through the fiscal quarter ending March 31, 2000 (collectively, the "Trigger Conditions").

Mr. Fyfe or the director designated by Mr. Fyfe will have the ability to determine if the Company will elect to exercise this redemption right on behalf of the Company.

(b) Common Stock:

On May 15, 1997, the Company commenced a private securities offering pursuant to Rule 506 of Regulation D of the Securities Act of 1933, as amended. The offering of up to 400 units, each unit consisting of 10,000 shares of common stock being offered at a price of \$5,000 per unit. The Company used a placement agent for such offering who received a sales commission equal to 10% of the offering price of each unit sold. In connection with the offering, 369 units were sold for gross receipts of \$1,845,000 from which the agent was paid a commission \$184,500 for net of \$1,660,500 to the Company. The proceeds of such offering are intended to be utilized to enable the Company to attempt to effect the acquisition of an operating business entity, for working capital and to pay off the promissory notes and to redeem the common stock purchase warrants issued in the Company's private securities offering which was completed on April 30, 1997.

In March 1998, the Company sold 250,000 shares of common stock at \$.50 per share realizing \$125,000.

The stockholders at the annual meeting held on May 18, 1998, approved the reduction of the par value of the common stock from \$0.10 per share to \$0.001 per share. The par value is being reduced to \$0.001 per share to conform with the new Series B Convertible Redeemable Preferred Stock, as each share of the Series B Convertible Redeemable Preferred Stock par value \$0.01 per share, is convertible into ten (10) shares of common stock.

NOTE 6 - STOCKHOLDER'S EQUITY. (Continued)

(c) Warrants:

The Company has issued common stock purchase warrants from time to time to investors in private placements, certain vendors, underwriters, and directors and officers of the Company.

A total of 101,308 shares of common stock are reserved for issuance upon exercise of warrants as of December 31, 1998.

(d) 1998 Employee Incentive Stock Option Plan:

Under the 1998 Plan, the maximum aggregate number of shares which may be issued under options is 300,000 shares of common stock. The aggregate fair market value (determined at the time the option is granted) of the shares for which incentive stock options are exercisable for the first time under the terms of the 1998 Plan by any eligible employee during any calendar year cannot exceed \$100,000. The option exercise price of each option is 100% of the fair market value of the underlying stock on the date the options granted, except that no option will be granted to any employee who, at the time the option is granted, owns stock possessing more than 10% of the total combined voting power of all classes of stock of the Corporation or any subsidiary unless (a) at the time the options granted, the option exercise price is at least 110% of the fair market value of the shares of Common Stock subject to the option and (b) the option by its terms is not exercisable after the expiration of five years from the date such option is granted.

The Plan will be administered by a committee of disinterested directors of the Board of Directors of the Corporation ("Option Committee").

(e) Independent Directors Compensation Plan:

In order to be able to attract qualified independent directors in the future, the Corporation has adopted the Independent Directors Compensation Plan, pursuant to which each director who is not an officer or employee would receive compensation of \$2,500 plus 500 shares of the Corporation's Common Stock each quarter. The Plan became effective as of April 30, 1998.

Independent directors will also continue to be eligible to receive stock options each year under the Director Option Plan at the rate of 1,500 options per year at fair market value.

Note 7 - OTHER EVENTS.

(a) Lease of New Office Space:

As of August 1, 1998, the Corporation has entered into a three year lease for business offices of 4,100 square feet in Euless, Texas at an annual rental of \$50,000.

(b) Investment Contract:

The Corporation has entered into an investment advisory agreement with AIG Global Investment Corporation ("AIG") under which AIG will function as investment advisor and manager of all the Corporation's investable assets. AIG provides management services to all affiliated insurance companies of American International Group and other third-party institutions on a world-wide basis.

(c) Year 2000:

Even though the Company at the present time does not have any operations, it recognizes the need to ensure that its future operations, if any, will not be adversely effected by Year 2000 software or hardware failures. The Company has commenced communications with its suppliers, banks, investment advisors, and others with which it presently does business to coordinate Year 2000 conversion and it intends to continue such communications over the next several months. The results of such communications, which to date are insignificant, have not required the Company to incur any additional costs.

Since the Company has not been engaged in any business for the past several years, its basic concerns regarding Year 2000 are focused on the future. The Company is in the process of making the initial assessment of its computer information needs and has just recently ordered and has partially received its first system hardware, which is expected to be fully delivered and installed shortly. The Company will be further assessing its future software needs. The Company has received assurances from its vendors of hardware and software that it has acquired to date is Year 2000 compliant. The Company intends to continue to obtain such assurances from its hardware and software vendors that the hardware and software it acquires is Year 2000 compliant.

The Company does not know what impact, if any, Year 2000 non-compliance will have on its financial condition or its contemplated future operations. But based upon the available current information, the Company does not anticipate that, in the aggregate, costs associated with Year 2000 issues will have a material adverse financial impact. However, there can be no assurances that, despite steps which the Company has taken, is presently taking and intends to take in the future to insure that it, its future customers, its suppliers and others are free of Year 2000 issues, the Company will not encounter non-compliance issues that could have a material adverse impact on its financial condition and/or its future operations. If, despite the Company's efforts under its Year 2000 planning, there are Year 2000 related failures affecting the Company from outside sources, management at the present time does not believe the impact will be substantial.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the financial statements and notes thereto contained elsewhere in this Form 10-Q. Certain statements under this caption "Management's Discussion and Analysis of Financial Conditions and Results of Operations," constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. See "Forward Looking And Cautionary Statements".

PLAN OF OPERATION

Through February 28, 1996, the Company was engaged in the retail sale and wholesale distribution of stationery products and related office products, including office furniture, in the United Kingdom through its two subsidiaries. As a result of large operating losses and cash outflows in 1995 and 1996, receivers were appointed to these subsidiaries in February 1996. Since the liquidation of the subsidiaries by the receivers, the Company has been inactive.

In May 1998, the Company sold to certain individuals through a stock purchase agreement an aggregate of 765,000 shares of a newly created Series B Convertible Redeemable Preferred Stock, par value \$0.01 per share, for \$76,500. Following the sale, management has been endeavoring to establish for the Company new business operations in the insurance sector, more specifically the property and casualty specialty insurance markets.

The Company's plan of operation for the next twelve months will principally involve the continuation of its endeavors to establish itself in the casualty and property insurance sector. Towards that end, the Company entered into a letter of intent to acquire a domestic insurance carrier. In August 1998, management terminated these negotiations. The Company acquired on September 30, 1998, Stamford Insurance Company Ltd., an inactive foreign corporation, which is licensed in the Cayman Islands as a casualty and property insurer. The Company intends initially to use this subsidiary as a reinsurer. Management believes that sufficient reinsurance business is available to be written by the Company subject to, among other things, its ability to raise the requisite capital funding. Depending upon when and if the Company is successful in securing its capital requirements, it could be feasible for the Company to generate operating revenues in or about the middle of 1999. Management is also exploring other opportunities in specialty insurance markets. The Company's future success in developing operations in the insurance sector is dependent upon, among other things, management's ability to obtain sufficient capital funding for its plan.

RESULTS OF OPERATIONS

During the period March 1996 through March 1998, the Company's primary activities have been to engage in three private securities offerings, and to settle and pay off certain of its outstanding liabilities. In May 1998, the stockholders approved the



issuance of the Series B Preferred Stock, change in control and new business operations. The losses before net interest income and preferred dividend accrual during the three and nine month periods ended December 31, 1998 were \$166,000 and \$428,000, respectively, which is an increase of \$134,000 (432.2%) over the three months ended December 31, 1997 and an increase of \$260,000 (154.8%) over the nine months ended December 31, 1997. The increase in both current periods arose from increases in general and administrative costs primarily consulting and professional fees of \$60,000, salaries of \$55,000, and stockholders annual meeting and general office costs of \$50,000 over the 1997 period amounts.

General and administrative costs increased in the current quarter by \$38,000 to \$166,000 as compared to the three months ended September 30, 1998 cost of \$128,000. The increase is attributable to increased professional fees. The general and administrative costs in the second quarter of 1997 were \$15,000 less than the costs incurred in the quarter ended December 31, 1997. The increase is attributable to stockholder costs and professional fees in the third quarter.

Net interest income increased to \$7,000 and \$25,000 in the current three and nine month periods from \$4,000 and \$6,000 in the prior year. The increase is the result of income earned from the Company's sales of its securities in October 1997 through May 1998.

The accrual of the preferred dividend remained relatively constant in each period.

Net loss in the current quarter increased by \$136,000 (331.7%) to \$177,000 from \$41,000 in 1997 and the net loss increased \$240,000 (115.9%) in the current nine month period to \$447,000 from \$207,000 in the prior year principally from the increased general and administrative costs.

#### FINANCIAL CONDITION

The Company's cash condition was reduced by \$942,000 from March 31, 1998 to December 31, 1998 due to an increase in investments in marketable securities of \$628,000, the acquisition of property of \$26,000, the acquisition of the Company's subsidiary for \$37,000, and cash used in operations of \$323,000. The purchased subsidiary had cash on the date of acquisition, September 30, 1998, of \$19,000.

Even though the acquisition of Stamford may enable the Company to generate limited reinsurance revenues, management's business plan requires additional funding through future sales of the Company's securities and/or other financing alternatives. Management anticipates a continued deterioration in the Company's financial condition in the near term due to ongoing general and administrative costs until the Company raises the sufficient financing to capitalize its insurance business and commence its intended operations. The Company intended to raise capital through a private placement of its securities, and in that regard, the Company had preliminary discussions with potential investors. Based upon these preliminary discussions, the Company has decided to reevaluate its

financing options and may seek to raise funds through different investment vehicles than initially contemplated. There can be no assurance that the Company will be successful in its efforts to raise any funds from any of the options under evaluation or that it will be able to avail itself of other alternative sources of funds.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company relied solely on the proceeds from the sale of its securities in October 1997 and May 1998 for the sources of its funds. The Company will need additional capital to implement its business plan.

The Company's working capital at December 31, 1998, December 31, 1997 and March 31, 1998 was \$458,000, \$801,000, and \$870,000, respectively. The deterioration of working capital of approximately \$412,000 and \$343,000 from a year and nine months ago, respectively, primarily results from the net loss incurred during the period, net of the proceeds from the sale of the Company's securities.

The Certificate of Designation for the Series A Preferred Stock (filed as Exhibit 3.8 to the Company's Form 10-K for the year ended September 30, 1994) states that at any time after December 1, 1999 any holder of Series A Preferred Stock may require the Company to redeem his shares of Series A Preferred Stock (if there are funds with which the Company may legally do so) at a price of \$1.00 per share. Notwithstanding the foregoing redemption provisions, if any dividends on the Series A Preferred Stock past due, no shares of Series A Preferred Stock may be redeemed by the Company unless all outstanding shares of Series A Preferred Stock are simultaneously redeemed. Each share of Series A Preferred Stock is convertible into 0.19234 of a share of common stock of the Company, which is equal to one share of Common Stock per each 5.2 shares of Series A Preferred Stock converted. At December 31, 1998, 828,765 shares of Series A Preferred Stock were outstanding. If after December 1, 1999 a significant number of shares of Series A Preferred Stock remain unconverted into common stock, and if the Company were required to redeem any significant number of shares of Series A Preferred Stock, the Company's financial condition would be materially affected.

#### INFLATION

Inflation has not had a significant effect on the Company's operations or financial position and management believes that the future effects of inflation on the Company's operations and financial position will be insignificant.

#### YEAR 2000 COMPLIANCE

Even though the Company at the present time does not have any operations, it recognizes the need to ensure that its future operations, if any, will not be adversely effected by Year 2000 software or hardware failures. The Company has commenced communications with its suppliers, banks, investment advisors, and others with which it does business to coordinate Year 2000 conversion and it intends to continue such communications over the next several months.

Since the Company has not been engaged in any business for the past several years, its basic concerns regarding Year 2000 are focused on the future. The Company is in the process of making the initial assessment of its computer information needs and has just recently ordered and has partially received its first system hardware, which is expected to be fully delivered and installed shortly. The Company will be further assessing its future software needs. The Company has received assurances from its vendors of hardware and software that it has acquired to date is Year 2000 compliant. The Company intends to continue to obtain such assurances from its hardware and software vendors that the hardware and software it acquires is Year 2000 compliant.

The Company does not know what impact, if any, Year 2000 non-compliance will have on its financial condition or its contemplated future operations. But based upon the available current information, the Company does not anticipate that, in the aggregate, costs associated with Year 2000 issues will have a material adverse financial impact. However, there can be no assurances that, despite steps which the Company has taken, is presently taking and intends to take in the future to insure that it, its future customers, its suppliers and others are free of Year 2000 issues, the Company will not encounter non-compliance issues that could have a material adverse impact on its financial condition and/or its future operations. If, despite the Company's efforts under its Year 2000 planning, there are Year 2000 related failures affecting the Company from outside sources, management at the present time does not believe the impact will be substantial.

#### FORWARD-LOOKING AND CAUTIONARY STATEMENTS

Certain statements included in this report, including the words "believes", "anticipates", "expects" and similar expressions, are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties, which could cause actual results to differ materially from those projected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to republish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrences of unanticipated events. Readers are also urged to carefully review and consider the various disclosures made by the Company in this report, as well as the Company's periodic reports on other filings with the Securities and Exchange Commission.

CORNICHE GROUP INCORPORATED

PART II

OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

Not applicable.

ITEM 2. CHANGES IN SECURITIES AREA USE OF PROCEEDS.

Not applicable.

ITEM 3. DEFAULTS UPON SECURITIES.

Not applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

Not applicable.

ITEM 5. OTHER INFORMATION.

Not applicable.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

Not applicable.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CORNICHE GROUP INCORPORATED  
(Registrant)

By: /s/ ROBERT HUTCHINS

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Robert Hutchins, President and  
Principal Financial Officer

Date: February 19, 1999

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DEC-31-1998

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